Hong Kong Careers Fair 2017

Monday 21 August, 2-5pm
The Excelsior Hotel
281 Gloucester Road, Causeway Bay
Welcome to the Hong Kong Careers Fair

On behalf of LSE Careers, the University of Cambridge, and Imperial College London we are delighted to welcome students, alumni and employers to the Hong Kong Careers Fair. We are also pleased to welcome students from esteemed American universities Massachusetts Institute of Technology (MIT), Columbia, and Harvard.

Employers and organisations offering full-time and internship opportunities are joining us to discuss career options within their firms. This year we are delighted by the diversity of industries attending which include consulting, financial services, technology, communications, retail, and international organisations.

We have compiled this brochure to assist your navigation of the fair. Profiles and descriptions of all organisations present have been included, as has a floor plan so you can locate the employers you would like to meet. We advise you to visit a broad range of employers to widen your career opportunities.

It is important to make good use of your time at the event. The fair provides the opportunity to talk directly to employers and ask them questions to help with your job search. Try to make a positive impression by communicating your relevant skills and experience to each employer. If an employer provides their contact details it is important to follow up with a professional thank you after the event.

We hope you enjoy the event and make the best use of this great opportunity to make contact with employers in the region.
AlphaSights

alphasights.com/careers/open-positions
Opportunities: Approx. 30
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

AlphaSights is a global leader in knowledge search. Our mission is to connect the world’s top professionals with the world’s best knowledge, helping them improve critical decisions, sharpen their thinking and drive business forward. Investment firms, consultancies, corporations and non-profits rely on AlphaSights to connect them efficiently and intelligently with experts across all industries and regions. With three new offices opened in the last year, AlphaSights offers unrivalled impact opportunity and career progression.

We are looking for Client Services Associates (full-time/internship) for our Hong Kong, Shanghai and Seoul offices. You will act as the intermediary between our clients and targeted industry experts. Your role is to focus on our clients’ knowledge gaps and define the specialist knowledge required to address them. You then research companies and industries to identify and engage leading subject-matter specialists and connect them with our clients in real-time. Although there is no typical day, there are often many projects running concurrently and our teams learn the most efficient way of identifying expertise quickly.

Abercrombie & Fitch

anfcareers.com
Opportunities: Ongoing recruitment
Applications from non-nationals: No
Application method: Online
Application deadline: Ongoing/rolling

The Manager in Training (MIT) programme is a blended-learning, multi-week programme focused on immersing a manager in all aspects involved in managing a multi-million dollar business for the company. Training takes place in our domestic and international store locations. The programme trains the MIT in the necessary principles of management including creating the best in-store experience, recruiting, diversity, human resources, store operations, and visual merchandising. It is structured and provides the MIT with daily and weekly feedback from the Store Manager and District Manager. The MIT completes daily readings and exercises, experiences and learns through on the job training, and completes weekly assignments.

The MIT must successfully complete the training programme to be moved on into an Assistant Manager role. The company strongly advocates a philosophy of promotion from within. All our District Managers, Regional Managers, and Directors - even the Vice President of Stores - have gone through the MIT programme. With the growth of the company domestically and internationally, career opportunities for an MIT have never been better.
Altus Capital Limited

Opportunities: Approx. 5
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Altus Holdings Limited is listed on the Growth Enterprise Market of the Hong Kong Stock Exchange (stock code: 8149), and we are active in corporate finance and property investment. As part of our corporate finance work, Altus offers sponsorship, financial advisory and compliance advisory services to our corporate clients. We have a rapidly growing team and are always on the lookout for new talent with not only the analytical ability but also commercial acumen, determination, and self-confidence to contribute to our team.

At Altus, we offer you a gateway into investment banking with our summer internship and graduate programme. The internship targets undergraduates in their penultimate year of study and lasts 8-10 weeks, subject to availability. Graduate offers are extended to outstanding performers. The graduate programme is designed for final year students and recent graduates, encompassing a mixture of on-the-job and professional training. Successful candidates are enrolled in a licensing exam and undergo professional accounting (CPA) training for roughly three years (with course and examination costs borne by Altus).

Bloomberg LP China

bloomberg.com/careers
Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company’s strength - delivering data, news and analytics through innovative technology, quickly and accurately - is at the core of the Bloomberg Professional service, which provides real time financial information to ~325,000 subscribers globally.

Bloomberg’s enterprise solutions build on this core strength, leveraging technology to allow customers to access, integrate, distribute and manage data and information. Through Bloomberg Law, Bloomberg Government, Bloomberg New Energy Finance, and Bloomberg BNA, the company provides data, news and analytics to decision makers in industries beyond finance. Bloomberg News, delivered through the Bloomberg Professional service, TV, radio, mobile, the internet, magazines (Bloomberg Businessweek and Bloomberg Markets), covers the world with 2,400+ professionals at 146 bureaux in 73 countries. Bloomberg is headquartered in New York, and employs nearly 19,000 people in 192 locations worldwide.
At Citi, we have helped shape the financial industry for over 200 years. From investment banking to private wealth management, our associates’ and analysts’ unique perspectives help design solutions to the most challenging problems, and benefit the lives of so many people. You will have immediate responsibility, work alongside senior leaders and leverage your skills and knowledge to develop strategies for clients all over the world. In return, you will experience an elevated level of support, recognition and opportunity so you can define what progress means to you. Work visas are provided to those that require them. We are looking for students graduating in 2019 for our 2018 Summer Internship Programmes (10 weeks).

Opportunities available include Summer Analyst and/or Associate positions in:
- Investment/Private/Corporate/Consumer Banking
- Capital Markets Origination
- Markets and Securities Services
- Treasury and Trade Solutions
- Human Resources

Administrative Officers (AOs) are multi-disciplined professional administrators who play a key role in the HKSAR Government. AOs take up different positions in bureaux and departments, as well as district and overseas offices in the Government. Through rotation of jobs every 2-3 years on average, AOs receive wide exposure and acquire expertise in different policy areas, and develop skills and accumulate experience in public administration. We recruit the best candidates who possess leadership potential, and offer them excellent career prospects.

Executive Officers (EOs) are professional managers who specialise in resource and system management. Posted around different policy bureaux and government departments, EOs are mainly deployed on HR management, departmental administration, general administration support, district administration and support to boards and councils, executive and policy support, scheme administration, regulatory functions and complaints management, financial resources management, event management, and system/project planning and development.
Colliers International

Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

We are enterprising. Colliers International is an industry-leading global real estate services company with 15,000 skilled professionals operating in 68 countries. Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide. What sets Colliers apart is not what we do, but how we do it. With an enterprising culture, Colliers people are encouraged to think differently, share great ideas and create effective solutions that help clients accelerate their success.

Colliers attracts, develops and retains people who put clients first and challenge themselves to provide advice that supports the best business decisions for our clients. Colliers focuses on helping employees fulfil their career dreams - in their home countries or abroad. At Colliers, we provide global career opportunities. We also offer professional development paths, tuition reimbursement and Colliers University. We believe an optimistic, energetic and dynamic work environment can inspire social and business interactions. We are successful because we enjoy what we do and value our people.

Computime Ltd.

computime.com/careers
Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Over the past 40 years, Computime has established itself as a trusted technology solutions and manufacturing partner. We have been focused on providing sophisticated embedded systems since our foundation and have been recognised as a leader in RF solutions for over 20 years. With more than 10 years of experience in networked RF solutions, we were one of the earliest entrants into the Internet of Things (IoT) market. Computime excels at developing custom IP that improve the lives of consumers. Behind every pioneering new product are a spectrum of intelligent control technologies with months of intense research and development - from simple internet-based remote controls to sophisticated rule-based controls and advanced big data analytic alert system.

We have over 6,000 employees worldwide across 14 offices, and manufacturing sites in Hong Kong, China, N America, Canada, and Europe. With our international reputation in superior R&D, brand distribution services, and cutting-edge wireless solutions, we are in rapid expansion. We invite new talents to take initiative and push boundaries.
DBS Bank Limited

Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Mid Sept to mid Nov 2017

DBS is a leading financial services group in Asia, with over 280 branches across 18 markets. Headquartered and listed in Singapore, DBS has a growing presence in the three key Asian axes of growth: Greater China, Southeast Asia and South Asia. The bank’s capital position, as well as ‘AA-’ and ‘Aa1’ credit ratings, is among the highest in Asia-Pacific. DBS has been recognised for its leadership, having been named ‘Asia’s Best Bank’ by The Banker, ‘Best Bank in Asia Pacific’ by Global Finance, and ‘Safest Bank in Asia’ by Global Finance from 2009 to 2016.

The DBS Management Associate Programme (MAP) gives top candidates first-hand experience across the bank’s business areas, equipping them with a sound foundation for a successful career in banking. To gain good working knowledge of the bank’s various businesses, candidates go through a structured rotation programme and nine weeks of campus training. Our MAs receive comprehensive training and development covering the key areas of Experience, Education and Exposure. The programme’s top Management Associate (MA) receives a coveted two-year overseas posting.

Eclipse Trading

Opportunities: Approx. 8
Applications from non-nationals: Yes
Application method: Online
Application deadline: 31 Oct 2017

Are you up for a Challenge?

Eclipse Trading is a Hong Kong-based Electronic Trading firm, specialising in derivatives trading. Employee owned, we have no clients and trade with our own capital. Since our founding in 2007, we have built up a strong and stable track record in a number of markets across Asia Pacific. Our trading is neutral to market direction and includes equity derivatives market making and various arbitrage strategies.

We currently have Trainee Trader openings for 2018 where you will go through an intensive training programme, lasting three months. You will study options theory and different arbitrage strategies and the knowledge learned is tested in a simulated trading environment.

Are you ready for a head-start in your career? Join us today!
FDM Group

fdmgroup.com
Opportunities: Approx. 50
Applications from non-nationals: Yes
Application method: CV to applyhk@fdmgroup.com
Application deadline: Ongoing/rolling

At FDM we believe in employing enthusiastic, talented people who are driven to succeed. Our Consultants thrive in challenging roles and are trained to make a difference on client sites from day one.

FDM is an international professional services provider with a focus on IT. Using a tailored blend of specialist training and skills development, we transform talented graduates, ex-Forces personnel, and returners to work into professional IT and business consultants. Globally, our training streams include a variety of business and technical pathways, such as Software Development, Project Support Office, Business Analysis and Production Support. After the initial training, our Trainees progress to represent the company as FDM Consultants on one or more client assignments for a minimum of two years.

Geotechnical Engineering Office, GEO

www.cedd.gov.hk
Opportunities: Approx. 5
Applications from non-nationals: No
Application method: Online
Application deadline: Announcing Sept 2017

The GEO of the Civil Engineering and Development Department is a government organisation specialising in a range of public geotechnical engineering services related to the safe and economic utilisation and development of land. With nearly 40 years of practice in mainstream geotechnics, the GEO is world-renowned for the expertise and achievements in slope safety and geotechnical engineering. Since 1992, the GEO has been operating the Geotechnical Engineering Graduates (GEG) training scheme to nurture professional geotechnical engineers, under the Hong Kong Institution of Engineers Scheme ‘A’ Training (Geotechnical Discipline). There are about 240 qualified geotechnical professionals in the GEO, some 20% of who were previously trained under this GEG scheme.

The training scheme allows trainees to acquire practical experience and attain competence to be qualified as geotechnical professionals. To learn more about the GEO and the GEG training scheme, come and talk to some current GEGs at our stand! More information is also available on the website and Instagram - @geglife.
The HKEX Management Trainee Programme aims to nurture bright and young talent into future leaders. It combines interactive learning, personal and group coaching, and senior management exposure with on-the-job training in 4-5 different departments from different divisions. Trainees develop a spectrum of experience, leadership skills, teamwork abilities, professional knowledge, soft skills, an open mind, and a broad understanding of different aspects of HKEX’s business and management. Ongoing training is offered throughout.

The Summer Internship Programme offers an opportunity to learn about HKEX’s business and services, gain insight into the workings of the financial markets, and develop practical on-the-job experience in its operations. Our internship covers all of our divisions, ranging from operational departments such as Real Estate and Facilities Management and Internal Audit, to the revenue generating functions such as Listing and Regulations, and Market Development. As such, we welcome students from all disciplines.

HNA Hospitality Investment Group is the hotel arm of HNA Group, which listed 353 on 2016 Global Fortune. In recent years, we accelerated our global expansion by employing a ‘go global’ strategy. We are now the owner of Carlson Group and the biggest shareholders of NH Hotels, the third biggest hospitality group in Europe. We also announced we will acquire a 25% stake in Hilton Hotels in 2016. HNA Hospitality Investment Group is quickly evolving into one of the largest global hotel groups.

To become a Hospitality Management Trainee, you will learn from a management perspective all aspects and skills needed to assume a management position. The Trainee will participate in a general rotation and finish with a discipline specialisation.
Hong Kong Police Force

opportunities: 200+ for Probationary Inspectors
Applications from non-nationals: No
Application method: Online
Application deadline: Ongoing/rolling

Hong Kong Police Force is committed to maintain Hong Kong as one of the safest and most stable societies in the world. We offer a challenging, yet rewarding career, for all individuals aspiring to serve and protect the community for a lifetime. As an equal opportunities employer, Hong Kong Police Force welcomes any earnest persons meeting the entry requirements, including academic qualifications, language proficiency, fitness standards, and sharing the Force’s values, to serve the community by joining the Force.

All Probationary Inspectors undergo a 36-week basic training course, including communication skills, laws, police procedures, firearms and tactics training, physical training, leadership and management skills. Upon your passing, you will be posted as Patrol Sub Unit Commander leading a team of 40-70 officers for your first posting. Then, you can choose the General, Operational or Specialised Path depending on your interest. You can fully realise your potential when you choose to pursue a career with the Hong Kong Police Force.

ICRC

opportunities: Ongoing
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing

The International Committee of the Red Cross (ICRC) is an impartial, neutral and independent organisation whose mission is to protect the lives and dignity of victims of armed conflict and violence and provide assistance. Employment is full-time and the initial one-year assignments can take place in one of 80+ countries where we operate. We seek people who have finished their studies and require professionals with at least two years of international exposure and work experience. We seek candidates from a range of fields such as international relations, law, engineering, health, logistics, communications, human resources, finance, and more.

A good level of English is required, as is French for a number of positions. Additional languages such as Arabic, Russian or Spanish are a strong asset. We offer rewarding work in a humanitarian and multicultural environment, a competitive salary, social benefits, and training and development opportunities. Recent graduates can apply for paid internships at our headquarters in Geneva. Once you have accumulated practical international work experience and master a mix of languages, you can apply for a job on our website.
Intralink Shanghai

intralinkgroup.com/about/careers/latest-jobs

Opportunities: Approx. 6
Applications from non-nationals: Yes
Application method: CV and cover letter to Elliot Billings at enquiries_china@intralinkgroup.com
Application deadline: Ongoing/rolling

Intralink manages sales, licensing and investment programmes for companies entering new markets in East Asia. Through our proven Surrogate Sales Program™, we provide companies with a low risk, cost effective and practical means to target these markets, generate new and incremental revenues, and establish an in-country presence through a local subsidiary, partnership or acquisition. We also offer a range of pre- and post-market entry services. Our clients are startups, SMEs, economic development organisations and multi-national companies in the automotive, energy, healthcare, retail, telecoms and other high-growth sectors.

Through our team of over 70 full-time bilingual employees based in Asia, Europe and North America, we offer a transparent and hands-on approach, extensive in-country contacts, and over 25 years of market experience. Intralink is seeking enthusiastic candidates with excellent presentation, analytical and written skills. As a Project Coordinator based in Shanghai, your responsibilities will be broad ranging and include research AND project work.

J.P. Morgan

jpmorgan.com/careers

Opportunities: Ongoing
Applications from non-nationals: Yes
Application method: Online
Application deadline: Rolling 11 Sept to 16 Dec

At J.P. Morgan, we are a core part of the global financial community, helping businesses, markets and communities grow and develop in more than 100 countries. You’ll learn from our team of experts in a supportive and collaborative environment and gain the skills to make a direct contribution to a firm with a legacy lasting over 200 years. We want to see your creativity, communications skills and drive. Whilst academic achievements are important, we’re also looking to see your individuality and passion as demonstrated by extra-curricular activities. We believe every individual is in charge of their own career path, and we want to help you to fulfil your potential.

Living overseas has provided you with a unique set of skills. Start your career in Asia and work with smaller, focused teams on a broad range of businesses. Junior analysts in Asia work more closely with senior managers, and collaborate in a diverse team that reflects the breadth of the region - including talented colleagues from the USA and Europe.

Visit our careers website to learn more and apply.
Jane Street is a proprietary trading firm that operates around the clock and around the globe. We bring a deep understanding of markets, a scientific approach, and innovative technology to bear on the problem of trading profitably in the world’s highly competitive financial markets. Founded in 2000, Jane Street employs over 500 people in offices in New York, London and Hong Kong.

The environment at Jane Street is open, informal, intellectual and fun. You can wear a t-shirt and jeans to the office every day, the kitchen is stocked, and discussions are always lively. Teaching and learning are central activities through classes, mentoring and discussion. Salaries are competitive and advancement is rapid for those who excel. We are hiring students for summer internship and full-time positions in Quantitative Trading and Software Development based at our Hong Kong office. Summer internships take place between May and September for 10-12 weeks and you will also spend four weeks in New York to participate in training with other global interns. All positions are open to undergraduates and postgraduates.

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. We operate in 152 countries and regions, and have 189,000 people across a range of disciplines working in member firms around the world. KPMG China operates in 16 cities across China, with around 10,000 partners and staff. Joining KPMG means you will become an integral part of a multi-disciplinary team to help our clients excel in the changing market environment. You will enjoy world class training and tailored career development to help fulfil your potential. You will also be motivated to learn new things every day and work with some of the best talent around the world.

Our reputation as a leading professional service provider is reinforced by the range of awards KPMG has received as the employer of choice, for our strong community involvement, and our wealth of knowledge in the professional industries. We are looking for top students who are passionate, committed and eager to succeed - all degree disciplines are welcome.
Lesara GmbH

opportune.lesara.com/career
Opportunities: 15+
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing

Lesara boasts an international team who make it their mission to provide our customers with a wide range of quality fashion and lifestyle products at the best possible price. We are changing the face of the fashion industry with agile retail. Less waste, faster turnover, and the implementation of big data are just a few avenues that distinguish Lesara within the industry. We are only able to achieve this level of success with a first-class team who work together. We work hard, we work smart and we work with a passion for achieving the impossible. Join us on our mission, we’ve only just begun!

We recruit at all levels for our Berlin and Guangzhou offices. We are currently recruiting for Business Development, Sourcing, Quality Control, Analyst, Merchandise and Marketing positions.

Li&Fung Trading

lifung.com/careers
Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Li&Fung is creating the supply chains of the future, with a mission to make life better for people everywhere along our global supply chains. Founded in 1906 in Canton (now Guangzhou, China), our initial startup business focused on trading porcelain, antiques, handicrafts and fireworks. Today we are a multi-national corporation managing complex supply chains for brands and retailers worldwide. We offer end-to-end supply chain solutions from product design and development, raw material sourcing, factory selection, production management and quality control, to in-country logistics, global freight management, and e-logistics. Connecting bright minds and crowdsourcing ideas, using rapid prototyping methodology, design thinking, and collaborative work spaces are some of the ways we innovate every day.

Our business is built upon our people, our time-honoured values, financial strength, our culture of innovation, our approach to sustainability, and the social impact we make through the Li&Fung Foundation. With more than 250 offices and distribution centres in over 40 markets worldwide, and an extensive network of suppliers, we are dedicated to investing in the future.
Maven

mavensecurities.com/career-opportunities
Opportunities: Approx. 5
Applications from non-nationals: Yes
Application method: Online
Application deadline: See website

Maven was formed in 2011 and employs some of the most talented traders in the market, executing a diverse range of strategies. It is the most active participant in a number of exchange-traded products, contributing significant liquidity to European markets. The company trades primarily for its own account, but recently launched a hedge fund to offer some of its established strategies to external investors. It opened a Hong Kong office in 2016 which is creating new opportunities for traders to work in a different country and expand into new markets. The company’s culture is collaborative, informal and highly rewarding of strong performance. Maven is looking for recent graduates or final year students to commence as full-time, permanent traders in Autumn 2018 (London and Hong Kong offices).

You will complete an intensive training programme run by experienced traders with classroom sessions and trading floor time. You will execute live trades within three months, or as soon as you demonstrate the necessary ability. You are responsible for the profit and loss of your book and for managing risk, individually and in a team. You are also encouraged to develop new tools to further the company’s existing trading strategies and to develop new strategies.

Meltwater Group

meltwater.com/hk-en/about/careers/opportunities
Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Meltwater is a global leader in media intelligence software that helps companies make better, more informed decisions based on insights from the outside with 60 offices on six continents. More than 25,000 companies use the Meltwater media intelligence platform to stay on top of billions of online conversations, extract relevant insights, and use them to strategically manage their brand and stay ahead of their competition. Meltwater also operates the Meltwater Entrepreneurial School of Technology (MEST), a non-profit organisation devoted to nurturing future generations of entrepreneurs.

Meltwater has won several awards as a Top Employer worldwide and most recently was accredited as one of the ‘Best Companies to Work for in Greater China and Hong Kong’ by Great Place to Work™ for three consecutive years.
MTR
Stand 18

mtr.com.hk/graduate
Opportunities: Approx. 30
Applications from non-nationals: No
Application method: Online
Application deadline: To be confirmed

MTR is regarded as one of the world’s leading railways for safety, reliability, customer service and cost efficiency. In addition to its railway operations in Hong Kong, China, the UK, Australia and Sweden, the MTR Corporation is also involved in the development of residential and commercial properties, property leasing and management, advertising, telecommunication services, and international consultancy services.

With more than 35 years of successful track record, MTR Corporation aims to be a leading multi-national company that connects and grows communities with caring service. We are committed to inspire, engage and develop our staff.

MTR Corporation is looking for young talents to join their Graduate Development Programmes. With our expanding business and accelerated growth in Hong Kong and beyond, we offer excellent opportunities for fast track career development. If you do have the passion to build and grow with the communities worldwide, join us to embark on the MTR career journey!

MUFG
Stand 19

mufgcampus.com
Opportunities: Approx. 2
Applications from non-nationals: Yes
Application method: Online
Application deadline: 7 Jan 2018

We are MUFG. With over 350 years of heritage and more than 140,000 employees in 50 countries, we’ve grown to become one of the top five banks in the world. Combining our global network and financial strength with a dedication to becoming the world’s most trusted financial group, we pride ourselves on exceeding client expectations and building long-term relationships. We support our clients and protect their interests with the highest levels of professionalism and expertise, while also serving society and fostering a sustainable vision for growth. We’re looking for ambitious, driven individuals to join our team, and help us to become the world’s most trusted financial group.

With graduate schemes and internships available worldwide, you have the opportunity to learn from some of the best experts in the industry. Our securities business offers a comprehensive product suite to clients worldwide through five key business lines in the primary and secondary markets: capital markets, credit, rates, equities, and structured products. Global possibilities with an approachable and inclusive culture: it truly is a better balance in banking.
OC&C Strategy Consultants

opportunities.com/en-us/careers
opportunities: 10+
applications from non-nationals: Yes
application method:
CV to recruiting-gc@occsstrategy.com
with subject line as ‘School Name_Candidate Name_Full Time/Summer Intern’
application deadline: Ongoing/rolling

OC&C is a leading global strategy consultancy with 14 offices across four continents. We work with senior executives, providing solutions to their most important and challenging problems. We work across all industries, specialising in Retail, Media, Consumer, B2B, B2C services, Technology, and Private Equity. At OC&C, we believe in using common sense, experience and analytical thinking to provide our clients with pragmatic and creative strategies. We are looking for talents who are interested to join our Hong Kong or Shanghai offices, to help to grow our business in Greater China and Asia.

RedStone Haute Couture

career.redstone.com.cn/hr/Recruitment.aspx
opportunities: Approx. 20
applications from non-nationals: Yes
application method: To be confirmed
application deadline: To be confirmed

RedStone Haute Couture Co. Ltd is an internationally renowned pioneer in luxury management. RedStone aims to internationalise exquisite Italian brands by incorporating consolidated luxury markets expertise, sophisticated brand management experience, and financial capacity with Italian creativity, craftsmanship and heritage unique. RedStone owns and operates GIADA, an Italian luxury brand specialising in womenswear and accessories, and now GIADA is among the fastest growing Italian luxury brands in the world. In addition, Redstone also launched its own fashion womenswear brand YI, which inherits, explores and innovates with Chinese profound traditional culture and evokes natural and uncomplicated lifestyle.

RedStone is dedicated to establishing an employee-oriented company. In RedStone, we respect, motivate, and stimulate individual creativity and passion of every person. With the vigorous development and the rapid market expansion, RedStone will provide a stage for every employee to demonstrate their entrepreneurship and illustrate their dreams.
Societe Generale (SGHK)

opportunities.societegenerale.com
Opportunities: Ongoing recruitment
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Our expertise in the Asia Pacific region ranges from Corporate and Investment Banking (Advisory, Financing and Global Markets) to Asset Management, Securities Services, Trade Finance and Cash Management Services. Leveraging on our formidable global footprint, we serve corporates, financial institutions and the public sector.

The Corporate and Investment Banking (SG CIB) arm of the Societe Generale group is present in over 50 countries across Europe, the Americas and Asia. SG CIB provides corporate, financial institutions, investors and public sector clients with value-added integrated financial solutions.

With our regional headquarters in Hong Kong, we operate in 11 countries across Asia Pacific, employing over 7,100 employees in the region.

Standard Chartered Bank

sc.com/graduates
Opportunities: Ongoing recruitment
Applications from non-nationals: No
Application method: Online
Application deadline: See website

We are a leading international banking group, with around 80,000 employees and a 150-year history in some of the world’s most dynamic markets. We bank the people and companies driving investment, trade and the creation of wealth across Asia, Africa and the Middle East. Our heritage and values are expressed in our brand promise, ‘Here for good’.

Standard Chartered PLC is listed on the London and Hong Kong Stock Exchanges as well as the Bombay and National Stock Exchanges in India.

The history of Standard Chartered in Hong Kong dates back to 1859. It is currently one of the Hong Kong SAR’s three note-issuing banks. Standard Chartered incorporated its Hong Kong business on 1 July 2004, and now operates as a licensed bank in Hong Kong under the name of Standard Chartered Bank (Hong Kong) Limited, a wholly owned subsidiary of Standard Chartered PLC.
Tourico Holidays

Opportunities: 10+
Applications from non-nationals: Yes
Application method: Online
Application deadline: Ongoing/rolling

Tourico Holidays is one of the world’s fastest-growing travel distribution companies that contracts directly with travel providers such as hotels, flights, cruise lines, attractions, car rentals, vacation homes and more. For 22 years, our valued partners in the travel industry have helped us ‘Connect Dreams to Destinations’ across the globe. Recently, Tourico Holidays merged with Hotelbeds Group, and now has around 7,000 employees and 175 offices globally. Today, our revenue has increased about six billion as a result of the merger, and it will continue to grow with GTA joining the team by end of year.

All graduate positions start with a 10-week intensive executive training at our Travel Academy, located in our global headquarters in Orlando, Florida. Post academy positions will initially be based in one of our Asia Pacific offices (Beijing, Shanghai, Shenzhen or Hong Kong). All positions require extensive travel, as we meet with our clients and suppliers in person. We are seeking applicants from a range of undergraduate and postgraduate areas, who can fulfil Sales and Product Manager positions. You can learn more on the websites listed above.

TRAFIGURA

Opportunities: No fixed quota
Applications from non-nationals: Yes
Application method: Online
Application deadline: 1 Oct 2017

Trafigura is one of the world’s leading independent commodity trading and logistics houses. Our business is advancing trade for a growing array of customers and counterparties around the world. The company employs over 4,100 people in 36 countries. We source, store, blend and deliver essential raw materials and commodities. We operate responsibly, adding real value for our clients, stakeholders and shareholders. Founded in 1993, the company is owned by its founding shareholders and senior management. It has achieved substantial growth in recent years, growing Group revenue to $98.1 billion in 2016.

Our two-year graduate development programme is designed to provide you with a structured series of rotations across our core trading business in areas such as Trade Finance, Operations, and Deals Desk with the potential to rotate into our mid and downstream supply and warehousing and logistics business, thus ensuring you have a comprehensive understanding of all areas and opening up a future of unlimited opportunities within the Trafigura group. A minimum 2:1 or 3.4 GPA (or equivalent) in any discipline and fluency in English is essential.
Zhongtai International Holdings Limited is a wholly owned financial holding group of Zhongtai Securities Co. Ltd (Zhongtai Securities) that is incorporated in Hong Kong through the approval by the China Securities Regulatory Commission, with the registered capital of HK$2 billion. Zhongtai International was established in Hong Kong in 2012 and came into operation in 2013. After several years of development, the company has achieved substantial earnings growth. Zhongtai International has built the comprehensive cross-border platform with complete license and robust operation supported by 16 subsidiaries. It mainly provides the comprehensive financial services including securities and futures brokerage, research, asset management, investment and financing, IPO sponsorship, IPO equity underwriting and investment immigration.

Zhongtai International currently has several vacancies for fresh graduates, including: Corporate Finance Analyst, ECM Analyst, DCM Analyst, Market Development Officer - Futures, Business Development Assistant, FICC - Middle Office - Assistant Manager, Administrative Assistant, Customer Relationship Officer - Asset Management, and Legal Consultant.
Fair map

1 - ICRC
2 - Bloomberg LP China
3 - KPMG
4 - Civil Service Bureau, HKSAR Government
5 - Tourico Holidays
6 - Computime Ltd.
7 - AlphaSights
8 - GEO, HKSAR Government
9 - J.P. Morgan
10 - Maven
11 - Eclipse Trading
12 - Intralink Shanghai
13 - Societe General (SGHK)
14 - Colliers International
15 - CitiBank
16 - Redstone Haute Couture
17 - Standard Chartered Bank
18 - MTR
19 - MUFG
20 - Hong Kong Police Force
21 - Jane Street Asia Limited
22 - FDM Group
23 - HNA Group
24 - Altus Capital Limited
25 - Lesara GmbH
26 - Hong Kong Exchanges & Clearing
27 - Zhongtai International
28 - OC&C Strategy Consultants
29 - Meltwater Group
30 - DBS Bank Limited
31 - Li&Fung Trading
32 - TRAFIGURA
33 - Abercrombie & Fitch