



Careers

China Careers Programme

Finding work in the UK



We will cover...

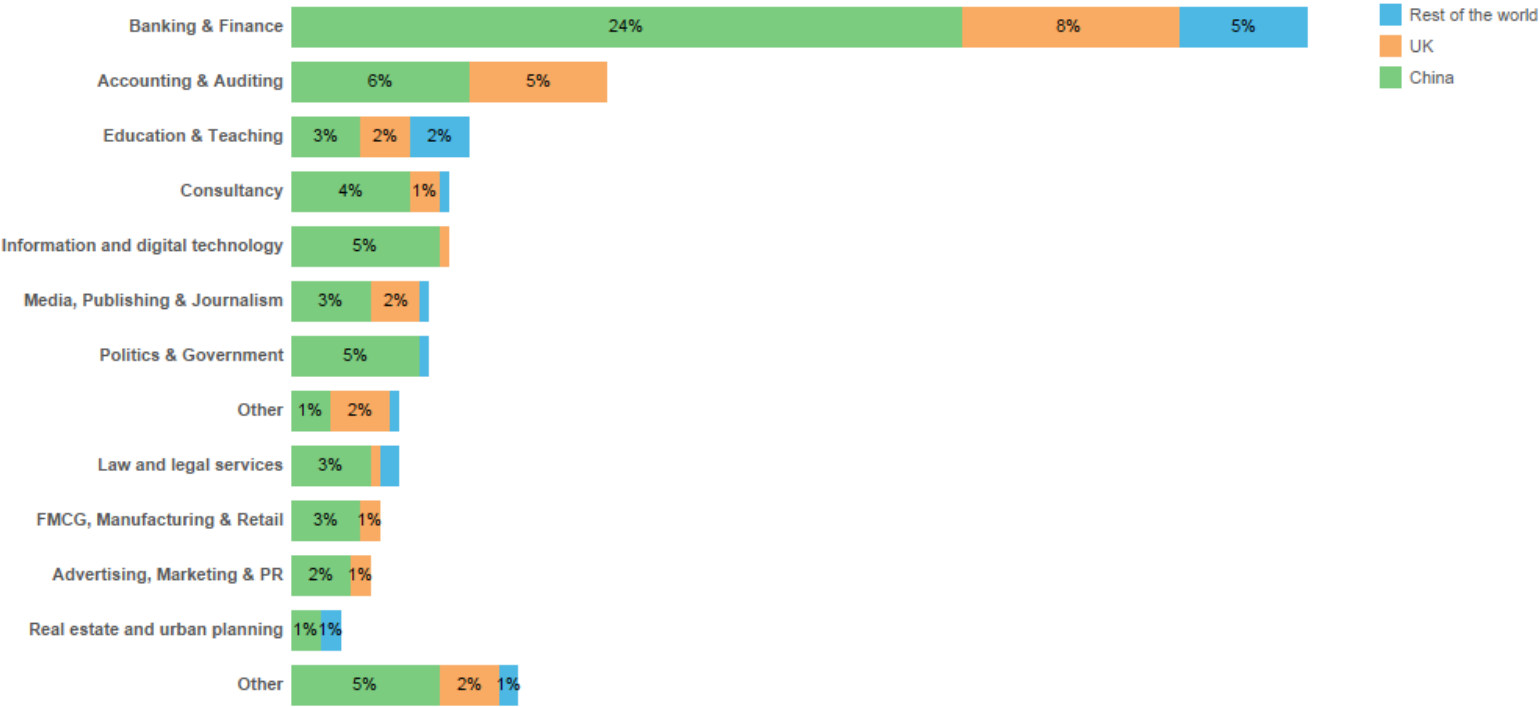
- a review of UK Graduate recruitment market
- routes into the UK job market
- employer-led application dates
- what UK employers are looking for in international applicants
- the UK application process
- immigration and eligibility to work in the UK



UK graduate labour market

- Highfliers Research survey - outlook is positive for this year
- UK's top employers planning to increase graduate recruitment
- LSE Careers has a great relationship with employers who are also attending our events, including fairs

Where Chinese LSE graduates work



Employment sectors of Chinese graduates (source DLHE data 2014/15)

Examples of sponsoring organisations

- PwC
- KPMG
- Deloitte
- China Development Bank
- Citi
- Bank of China
- Barclays
- HSBC
- Bank of Communications
- China Resources
- Goldman Sachs
- IBM
- Industrial and Commercial Bank of China (ICBC)
- J.P. Morgan
- JPMorgan Chase
- King & Wood Mallesons
- MengYa
- Meritco Services
- Ping An Bank
- Ping An Securities
- Santander
- Shanghai Clearing House
- Standard Chartered Bank

Top employers for Chinese students

PwC	17
KPMG	14
Deloitte	12
J.P. Morgan	10
Bank of China	8
HSBC	8
China Merchants Bank	7
Citi	6
EY	6
RBS	6
Standard Chartered Bank	6
Goldman Sachs	5
Unilever	5

Entry to the market

Two main ways:

- Graduate schemes
 - usually offered by large employers
 - recruitment a year in advance
 - early deadlines (which LSE Careers can help with)
- Direct entry roles:
 - cover the rest of the graduate market
 - where the majority of graduate roles are
 - check if they sponsor international students
 - submit speculative applications

UK graduate recruitment timeline

	September	October	November	December	January
IB/ Professional Services/ Finance	Deadlines published, receive applications but recruit on an ongoing basis (online tests, 'phone interviews, interviews)		Assessment centres and offers		
Consultancy including Management and Strategic		Applications (some deadlines are at the end of October)		Interviews, including case studies	
Business and Management graduate schemes eg. Unilever	Receive applications but recruit on an ongoing basis			Interviews	
Development/ Charities NGOs/ SMEs/Media	<ul style="list-style-type: none"> • some early deadlines for international organisations, few or none for NGOs • few structured programmes so be proactive in finding roles • relevant experience is important 				

Finding vacancies

- LSE CareerHub (careers.lse.ac.uk)
- Prospects
- TargetJobs
- The Careers Group - Jobs Online
- Milkround
- industry related eg. EFinancial Careers and LawCareers.net
- specialist programmes eg. KPMG and HSBC's China Return
- approach smaller/newer organisations directly
- professional bodies eg. Management Consultancies Association and Institute of Chartered Accountants in England and Wales

Useful LSE Careers events

- employer-led skills seminars and presentations
- sector based careers fairs eg. banking, consultancy, business and management, and internship
- seminars on immigration and presenting your visa requirements to employers



What UK employers are looking for

- excellent language skills
- transferable skills eg. interpersonal and team working skills
- understanding of the sector you're interested in
- ability to communicate your career focus and why you're applying
- relevant work experience and extra-curricular activities eg. internships, volunteering, joining societies/sports or careers/cultural/social clubs

Advice: highlight your interest in recent projects employers have worked on or the impact of a conversation with an employee at a careers event.

LSE Careers delivers seminars on group activities, presentations, and mock assessment centres. The LSE Volunteer Centre (lse.ac.uk/volunteercentre) advertises one-off and long-term roles.

Improving your English skills

Advice from LSE's Chinese alumni for current students - succeed with applications and interviews by:

- making friends with native English speakers and UK students to learn about London and the UK, culture and social norms, and practise conversational skills;
- getting support from LSE's Language Centre, which offers courses and proof-reading services;
- presenting in English in front of large audiences through joining the LSE Debate Society, or Toastmasters

Finding work experience in the UK

- you can work up to fifteen hours a week alongside studying
- find volunteering opportunities through LSE's Volunteer Centre (lse.ac.uk/volunteercentre)
- undertake summer work placements
- use your studies or dissertation to work with employers on research or finding practical solutions to problems within the work place



How to apply/recruitment stages

1. applications for most employers are online - usually involves an online application form and CV/a CV and cover letter so tailor everything to each organisation
2. many employers use online aptitude tests - use exclusive resources on the LSE Careers website to practise
3. telephone or video interview to talk through your academic and work experience and discuss your motivation for the sector and role
4. face-to-face interview or assessment day with activities like tests, group exercises, case study work, individual presentations, and role plays so you can demonstrate skills described in your application



Immigration and eligibility to work

To identify organisations that may sponsor you, check:

- if they are on the UK register of sponsors
- the minimum salary codes of practice
- directly with the employer, if unclear on the website

Keep up to date through:

- LSE's International Student Visa Advice Team (ISVAT)
- gov.uk - UK Visas and Immigration
- UK Council for International Student Affairs (UKCISA)



Talking to employers

- “I noticed that your organisation is on the Register of Sponsors. Could you tell me if you are prepared to sponsor Tier 2 visas, please? I understand that it is easier to sponsor international graduates that have studied in the UK and that I will be exempt from the Resident Labour Market Test. Have you experienced this route yet?”
- “I am an international graduate from LSE so will need to apply for a work permit to have the right to work in the UK. However, I understand that in my situation, employers are not restricted by the monthly caps or certificate restrictions, which is good news. Could you please tell me if your organisation sponsor visas at all?”



Careers

**Best of luck with your UK
applications!**

careers.lse.ac.uk

