

MISDI - careers networking and pizza evening

Thursday 28 January 2016, from 18.30pm
Clement House, Room 7.02

Naimish Shah, Risk Manager, HSBC (Investment Bank)



Education: MSc ADMIS from LSE, MBA from IIM Ahmedabad (India), BTech (Chemical Engineering) from IIT Bombay, India

Experience: I'm working at HSBC since 2.5 years in Global Risk Analytics department and am involved with developing quantitative models in the Market Risk space. Before that I was at Barclays Investment Bank which I left at VP level in the same area. I worked 3 years in Risk Analytics and 3 years in Risk IT. Prior to that, I worked for 2 years in software consultancy.

Careers advice for students:

- Don't restrict yourself to careers in IT, you can apply to any area and any firm as long as you prove you're capable of the job
 - Be prepared for interviews by doing research and being strong in technical areas and gaining this type of expertise doesn't happen suddenly; hence don't start preparing when you get interviews but far ahead in time The job scene in UK may not be easy to traverse at times and hence network as much as you can with alumni to get advice and information - most of them are very helpful
 - Graduate admissions happen on a rolling basis, try to apply when process starts rather than before the deadline.
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Adrian Chua, Associate Partner Manager, Amazon UK



Degree: Management BSc LSE

Experience: Previous experiences include Pharmaceutical Marketing and Real Estate & Finance. After graduating from LSE in 2015, started working at Amazon UK (E-Commerce Graduate Program)

Advice for students: Really do your research into the industry you want to work in and explore non-traditional industries.

Val Uvarov, Senior Associate, Consulting, PwC



Education: MSc MISI (LSE), BSc Management Sciences (LSE)

Experience: I've been at PwC for three years, having joined as a graduate. In that time I've worked on a variety of cross-industry projects typically involving a large scale transformation. For the past year I've been specialising in technology consulting, particularly in formulating IT strategies and advising clients on how emerging technologies can impact their businesses. Most of my work has been in telco/media, financial services and public sector.

Careers advice for students:

- Apply early because banks and consultancies tend to recruit in intakes and positions often fill up well before the deadline
 - For competency-based interviews, prepare two examples for leadership, problem solving, etc. and know them inside out
 - Prepare a couple of interesting questions to ask at the end of the interview to help build rapport - something about the way the company works that would differ from competitors
 - Utilise LinkedIn and the alumni network to find out more about your chosen companies.
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Andrea Paletti, PhD, Department of Management, LSE



Education: PhD candidate in Information System and Innovation at the Department of Management. MSc Management of Information System and Digital Innovation (MISDI) from LSE and a Master of Public Administration (MPA) from Tsinghua University in Beijing, China. He received his BA in Political Science from LUISS University in Rome, Italy.

Experience: Andrea's research is on digital strategy for private and public sector and design of information systems (IS). By focusing on digital strategy, he examines different forms of co-creation that can increase the value of products and services. He is also researching how to design IS to create new forms of private and public organizations that directly involve citizens and clients in the production of services and products they need.

Prior to LSE, Andrea served for three years in the Italian Navy and during his studies he worked in several start-up projects in Italy and China

Careers advice for students:

- Work for companies or field you like and are really passionate about even the role and the salary does not match initially your expectations
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Denis A. Konoplev CEO & Co-Founder @ Q(sense) Ltd



Education: MSc Management of Information Systems and Digital Innovation
2015 BSc International Business

Experience: Background in IT Consulting and Venture Capital. Declined an offer from Goldman Sachs to Co-Found Q(sense). Current role is everything. I leave my CTO to do the hardcore coding (but I like to build servers for fun so know what he's up to). Passions are in pitching, privacy design, and visual design. Good at pretty much everything else. Excellent at motivating, moving, and inspiring people.

Careers advice for students:

- a start-up will give you the greatest freedom to do anything you wish, but in doing so, you are less free than you will ever be in your life. There will be a lot of things you don't like to do - so build something you love.
 - a good hiring person is someone who is good at something, not a person that has few weaknesses. Someone who is driven not necessarily experienced. Someone who gets things done and not says that they will or pretends.
 - humble yourself and ditch the ego; we're all people and no-one has time for it.
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Liran Zerbib, IT Risk Constant, KPMG



Education: MSc Management of Information Systems, and Innovation Undergrad - King's College London

Experience: Currently an analyst at KPMG working on banking and global markets. Assess risk in IT systems within banks and financial institutions, specializing in regulation. Prior to this I was working for a year for Google as an account strategist and after that in business development for a start-up.

Careers advice for students:

- Leverage the knowledge you receive in LSE, as well as contacts. The knowledge will use as a backbone in interviews and the network will help you be more prepared.

David Olsson, Associate Partner Manager, Amazon Marketplace



Degree: BSc Economics & Economic History LSE

Experience: Previous internships in Private equity and Primary Research. Graduated in 2015, currently 5 months in to the Amazon E-commerce Grad Scheme

Advice for students:

- Focus on applying to jobs that seem fun and that you think are “you”.

Scott Gammon, joining ATOS Consulting in February



Education: MSc MISDI, 2015

Experience: Digital transformation strategist with years of experience in both internet and broadcast campaigns. Worked with media giants like NBC Universal, experimental divisions of smaller television networks, and digital startups.

Before his MSc in MISDI Scott was heavily involved in web development, working on digital assets for AMC Networks movie streaming solution. He loved working on the iPad app launch so much I moved to London and started learning Ruby on Rails at General Assembly. He lives in East London, and is plugged into the thriving startup scene in the area.

He has a B.Sc. from New York University where he studied digital media. I customized my education to study social media and its impact on big data. After taking every undergraduate social media program in my major, he then took an MBA level social innovation courses in Stern School of Business, a very rewarding experience.

Chukwudi Anyiam-Osigwe, Associate Developer, Capco



Education: MSc: MISDI (2015) and BSc in Computer Science

Experience: Chukwudi is a Data Scientist and a Full-Stack JavaScript Developer working for Capco, which is a global business and technology consultancy dedicated solely to the financial services industry

We are also very pleased to welcome some of the following members of the LISA Committee and thank them for coming along this evening to chat to current students.

Naimish Shah, Risk Manager, HSBC (Investment Bank)



Kenneth Rhode, IT Buyer at Sainbury's



Anand Paul, Project Manager, Credit Suisse



Val Uvarov, Senior Associate, Consulting, PwC



Saad Akbar Khan, Management Consultant at EY



Elena Trifonova, Technology Consultant at Accenture



Charles Wahab, Vice President, Deutsche Bank



Heemanshu Jain, Lead Business Analyst at Gazprom Marketing & Trading



Mariya Dimova, Head of Application Management, FIS - Fidelity Information Services



We hope you enjoy the evening and the opportunity to talk to alumni and company representatives about their careers and opportunities.

Below are some examples of questions you might find helpful:

About them

- Why did you choose a career in x?
- Did you have a previous career and if so what areas did you work in?
- What previous experience did you have that helped you in being a x?
- How did you decide which area of x to pursue?
- If you were not a x, what would you be?

About day to day life

- What type of work do you do?
- What does an average day entail for you?
- What do you enjoy most/least about your job?
- What qualities do you draw upon to be a good x?

- In your opinion, what are the key skills required for your role?
 - What attributes make the difference between simply doing the job and doing it well?
 - What do clients want from you?
 - How important is teamwork/working on your own initiative in your job?
 - How much time do you spend in the office/outside of the office?
 - How much contact do you have with clients?
 - How do you build a relationship with a client?
 - How much supervision did you get as a trainee?
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Keep in touch with alumni from the Department via the various LinkedIn groups. For example, the LISA LinkedIn group as well as other specialist occupational, sector and country groups.

LinkedIn is an online network of more than 8.5 million experienced professionals from around the world representing 130 industries. It is the leading professional networking site enabling you to connect with people working in your field and find out about job opportunities. Some of the benefits of joining LinkedIn are:

- By creating a professional profile online and being connected to others from your degree programme and working in the field you will increase your visibility to companies looking to hire.
- By using the 'find alumni' button you can track down LSE alumni working at specific companies.
- LinkedIn can also help you when you have an interview coming up in that you can use it to find out more about the people who are interviewing you and what their backgrounds are.
- It is really helpful for doing careers research. For example, when connecting with people you can see the different career paths people take. You can also see where others have worked.
- LinkedIn is increasingly used by employers to advertise roles, particularly those in specialist fields.
- Become an influencer. Use LinkedIn and other social media to contribute to debates and discussions and get yourself known in your 'community'.

